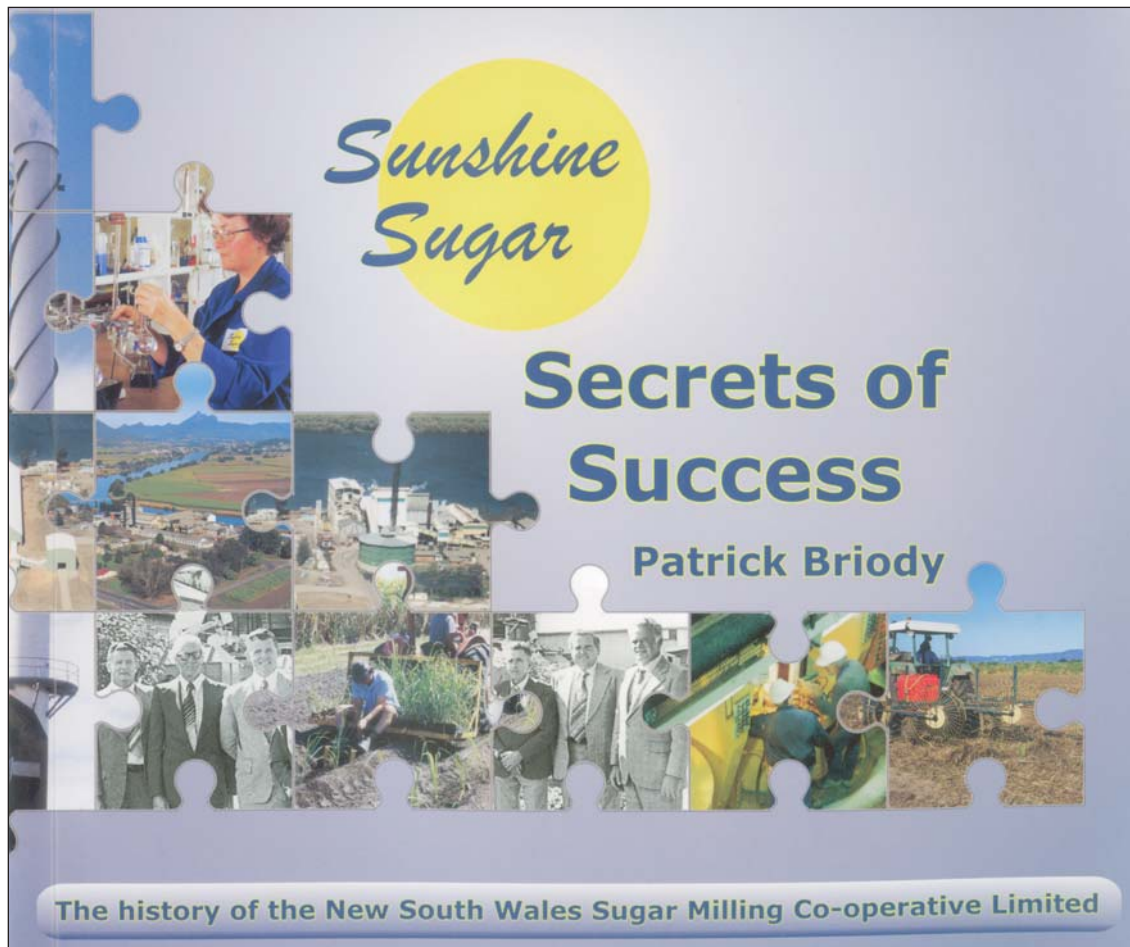


# Sunshine Sugar

presents



It is 25 years since New South Wales cane farmers formed their Co-operative to purchase the three New South Wales sugar mills.

Since the 1978 purchase, the New South Wales Sugar Milling Co-operative has invested over \$100 million in the NSW raw sugar industry – and it is still investing.

To record its history – and show where it is going in the future – the Co-operative has produced

## **Sunshine Sugar – Secrets of Success**

# The purchase

Buying the mills took over five years of negotiation.

The first section covers these negotiations and shows how the cane farmers acquired the three mills – Condong, Broadwater and Harwood – to ensure the continuation of their sugar industry.



*Signing the purchase agreement.*

# The refinery



The Manildra Harwood Sugars refinery at Harwood produces sugar products to customer requirements.

***Sunshine Sugar – Secrets of Success*** tells how and why the refinery was built.

*Left: The refinery under construction.*



**Sunshine Sugar** is 100 per cent Australian owned.

# Mills to mills

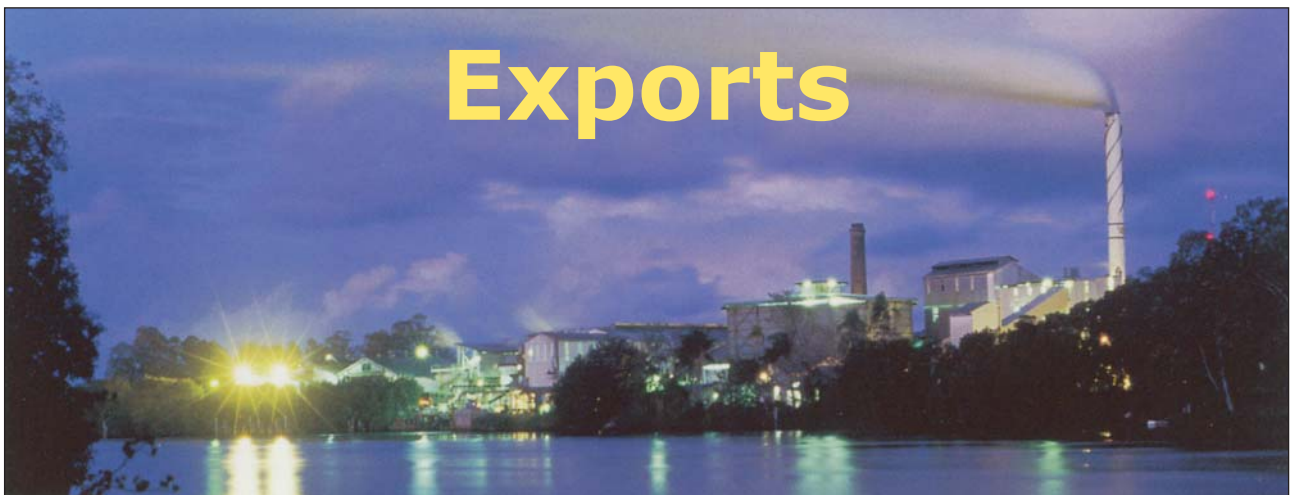
The Co-operative uses road transport for cane.

*"Between 1990 and 1999 the total tonnage transported increased by 100 per cent (from 1.27 million tonnes to 2.54 million tonnes) while the corresponding increase in trucks was only 20 per cent and drivers 19 per cent."*

A.J. Mills and Sons, company overview, cane haulage experience.



**How the Co-operative achieved this efficiency is told in *Sunshine Sugar – Secrets of Success***



The Co-operative provides the community with renewable energy. It exports electricity from its renewable energy plant at Broadwater. A second renewable energy plant is being constructed at Condong Mill for the export of ***Sunshine Electricity***.

The Co-operative also is a sugar exporter.

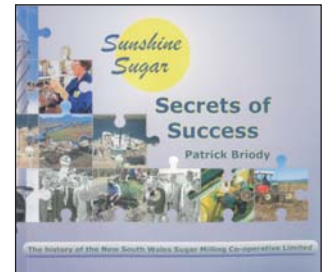
How the Co-operative operates as an exporter of these commodities is one of the many ***Secrets of Success of the New South Wales Sugar Milling Co-operative Limited***.

# Learn the secrets

***Sunshine Sugar – Secrets of Success*** is available from the New South Wales Sugar Milling Co-operative Limited.

To order your copy fill out the form below and post it to

Sunshine Sugar  
NSW Sugar Milling Co-operative Limited  
117 Pacific Highway  
Broadwater NSW 2472



Each book is \$29.95 (includes GST) + postage (\$3.70).

Credit card facilities are not available so accompany your order with a cheque or money order.

For inquiries phone Broadwater Mill on (02) 6620 8200.

---

CEO  
NSW Sugar Milling Co-operative Ltd  
117 Pacific Highway  
Broadwater NSW 2472

Please supply \_\_\_\_\_ copy/ies of ***Sunshine Sugar – Secrets of Success***

I/We enclose \$\_\_\_\_\_ to cover the cost of the book plus postage.

Send to:

Name:.....

Address:.....

.....

.....Postcode.....

Phone: (.....).....Fax: (.....).....Mobile:.....

e-mail.....

***Sunshine Sugar – Secrets of Success*** is a 132-page book printed colour throughout with over 50 colour pictures/illustrations. ISBN 0-646-42556-0